

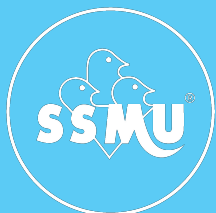
Divestment Presentation

March 24th, 2021

Land Acknowledgement

The Students' Society of McGill University would like to acknowledge that we are meeting on the unceded traditional territory of the Kanien'kehá:ka ('Mohawk'), one of the five founding Nations of the Haudenosaunee Confederacy, also referred to as the 'Keepers of the Eastern Door.' This island that we call Montreal is known as Tio'tia:ke in the language of the Kanien'kehá:ka, and has historically served as a meeting place for Indigenous nations. The SSMU further recognizes and respects these nations as the true and constant custodians of the lands and waters on which we meet today. Further, the SSMU commits to and respects the traditional laws and customs of these territories.

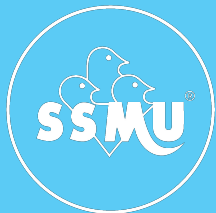
We recognize that Canada is a settler-colonial state and that to resist colonialism and other manifestations of oppression, we must first address our complicity in the continuous colonial process. We recognize that decolonization is not simply a value to strive towards but that it involves material repatriation and the giving back of Indigenous land and life. We see this acknowledgement as a first step in fulfilling our constant responsibility to Indigenous peoples and the land on which we exist.



Students' Society of McGill University
3600 McTavish Street, Suite 1200, Montréal, Québec

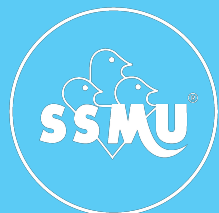
Presentation Outline

- What are the rules for investments at the SSMU?
- Where do our investments currently stand?
- What existing business relationships do we have?
- How can the Finance portfolio pressure McGill?



What are the rules?

- We want to have good returns on our investments
- We can't invest in socially irresponsible investments
- We need to prioritize environmentally friendly, labour friendly, and transparent companies



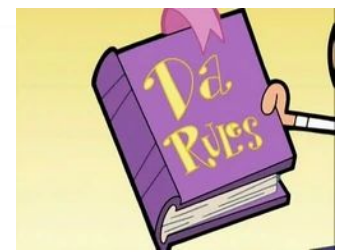
Students' Society of McGill University
3600 McTavish Street, Suite 1200, Montréal,

Part III: Socially Responsible Investment

4. General

4.1. Purpose

As a student society, the Society must constantly strive to act in the best interests of its Members. When it comes to investing money, the Society recognizes that this money belongs to the Members and thus shall ensure any investment in corporations or governments is in the best interests of the Members.



Internal Regulations of the Society's Finances | 13

Students' Society of McGill University

Tel: (514) 398-6800 | Fax: (514) 398-7490 | ssmu.ca
3600 McTavish St., Suite 1200, Montréal, QC, H3A 0G3
Located on Haudenosaunee and Anishinaabe, traditional territories

4.2. Guidelines

In order to ensure that money is invested in the interests of the Members, the Society shall avoid investing in companies and governments with material interests in:

- a. socially harmful areas (e.g. weapons and tobacco);
- b. human rights abuses (e.g. child/sweatshop labour and political oppression); and
- c. environmentally harmful areas (e.g. pollution and destruction of habitat).

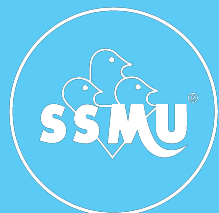
4.3. Priority

Priority consideration shall be given to companies with a proven track record of:

- a. positive contributions to the environment;
- b. promotion of sound employment practices; and
- c. high standards of corporate governance and transparency.

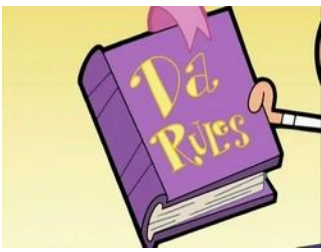
What are the rules?

- Long term investments need board approval
- Short term investments are managed by the VP Finance (Essentially GICs)
- Divestment on specific investments can be ordered by the LC and BoD in concert



Students' Society of McGill University
3600 McTavish Street, Suite 1200, Montréal, Québec

INTERNAL REGULATIONS OF THE SOCIETY'S FINANCES-04: FINANCIAL PROCEDURES



Part I: Investments

1. General

1.1. Approval of Investments

The Board of Directors must approve all investments for which the term would be longer than three (3) years or for which there is a high degree of risk.

1.2. Approval of Liquidation

The Board of Directors must approve the liquidation of all investments for which there is a high degree of risk.

1.3. Investment Portfolio

The Board of Directors must approve the transfer of any cash in or out of the Investment Portfolio.

Internal Regulations of the Society's Finances | 16



Students' Society of McGill University
Tel: (514) 398-6800 | Fax: (514) 398-7490 | ssmu.ca
3900 McTavish St., Suite 1200, Montréal, QC, H3A 0G3
Located on Haudenosaunee and Anishinaabe, traditional territories

1.4. Investments by Funds

The portion of each Fund for which short-term liquidity is not needed should be invested in short-term financial investments at the discretion of the Vice-President (Finance) and the General Manager. The investments should be chosen in such a way as to meet the liquidity needs of the Society while maximizing the earned rate of interest.

1.5. Divestment

Any orders to divest from specific investments in the Investment Portfolio require the approval of both the Legislative Council and the Board of Directors.

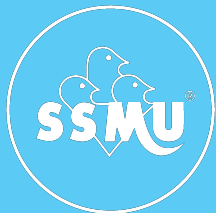
1.6. Reporting

The purchase and liquidation of all investments must be reported to the Board of Directors.

Current Investments:

% OF TOTAL	SUMMARY	DETAILED	QUANTITY	% OF TOTAL	SUMMARY	DETAILED	QUANTITY	% OF TOTAL	SUMMARY	DETAILED	QUANTITY
2.1%	<input type="radio"/>	AIR CDA C26 4.625% 15AG29	95,000	1.3%	<input type="radio"/>	AG GROWTH INTL INC	1,310				
1.6%	<input type="radio"/>	ALGONQUIN C26 4.09%17FB27	70,000	0.2%	<input type="radio"/>	AGF MANAGEMENT LTD-B NV	1,400	1.8%	<input type="radio"/>	GUARDIAN CAP GROUP-A NV	2,000
1.2%	<input type="radio"/>	ALGONQUIN C31 5.25%18JA82	55,000	0.6%	<input type="radio"/>	ALGONQUIN PWR&UTL 5%-D PF	1,100	0.3%	<input type="radio"/>	JAMIESON WELLNESS INC	420
1.8%	<input checked="" type="radio"/>	AUTOCANADA C25 5.75%7FB29	80,000	0.8%	<input type="radio"/>	ANDREW PELLER LTD-A NV	4,930	0.3%	<input type="radio"/>	K-BRO LINEN INC	450
	1.1%	<input type="radio"/> (491K0KA - Cash-A)	50,000	0.3%	<input type="radio"/>	ATS AUTOMATION TOOLNG SYS	280	0.8%	<input type="radio"/>	KINAXIS INC	200
	0.7%	<input type="radio"/> (491KMLA - Cash-A)	30,000	2.1%	<input type="radio"/>	BANK OF MONTREAL	605	0.3%	<input type="radio"/>	LIGHTSPEED COMMERCE SVS	340
2.4%	<input type="radio"/>	BRKFLD REN RD 4.25%15JA29	100,000	0.5%	<input type="radio"/>	BAYLIN TECHNOLOGIES INC	25,911	1.2%	<input type="radio"/>	LOGISTEC CORP CL-B SV	1,200
2.5%	<input checked="" type="radio"/>	CASCADES RD 5.125% 15JA25	109,000	0.9%	<input type="radio"/>	BCE INC	600	0.4%	<input type="radio"/>	MDF COMMERCE INC	5,320
	1.1%	<input type="radio"/> (491K0KA - Cash-A)	49,000	1.7%	<input type="radio"/>	BK OF MTL NVCC4.5%-B40 PF	3,000	0.3%	<input type="radio"/>	NEO PERFORMANCE MATERIALS	780
	1.4%	<input type="radio"/> (491KMLA - Cash-A)	60,000	3.5%	<input type="radio"/>	BORALEX INC CL-A	4,000	0.9%	<input type="radio"/>	PARK LAWN CORP	1,130
1.3%	<input type="radio"/>	CI FINL CB24 3.215%22JL24	56,000	1.7%	<input type="radio"/>	BROOKFIELD INF-A11 PFD LP	3,000	0.5%	<input type="radio"/>	PET VALU HOLDINGS LTD	640
3.3%	<input type="radio"/>	CORUS REGS CB-24 5%11MY28	150,000	1.7%	<input type="radio"/>	BROOKFIELD INFR-A9 PFD LP	2,900	0.8%	<input type="radio"/>	POLLARD BANKNOTE LTD	1,300
2.3%	<input type="radio"/>	METRO INC CB 3.39% 6DC27	100,000	0.8%	<input type="radio"/>	BROOKFIELD INFRA PTNR LPU	420	0.4%	<input type="radio"/>	QUARTERHILL INC	6,720
3.3%	<input type="radio"/>	NBC C25 NVCC4.3%-FR15NV80	150,000	1.4%	<input type="radio"/>	BROOKFIELD OFFC-AAA-GG PE	2,500	1.7%	<input type="radio"/>	BROOKFLD OFFCE-AAA-CC PFD	2,900
6.4%	<input checked="" type="radio"/>	RBC-1 C25NVCC4.5%FR24NV80	280,000	3.5%	<input checked="" type="radio"/>	BROOKFLD RENW-A13 5%LP PF	5,950	0.1%	<input type="radio"/>	RESTAURANT BRANDS INTL	70
	2.3%	<input type="radio"/> (491K0KA - Cash-A)	100,000		1.7%	<input type="radio"/> (491K0KA - Cash-A)	2,950	1.6%	<input type="radio"/>	SAVARIA CORPORATION	4,000
	4.1%	<input type="radio"/> (491KMLA - Cash-A)	180,000		1.8%	<input type="radio"/> (491KMLA - Cash-A)	3,000	0.4%	<input type="radio"/>	SIENNA SENIOR LIVING INC	1,180
0.9%	<input type="radio"/>	RELIANCE LP 3.75% 15MR26	37,000	0.9%	<input type="radio"/>	CANADIAN NATIONAL RAILWAY	225	0.7%	<input type="radio"/>	STELLA JONES INC	830
1.8%	<input type="radio"/>	ROGERS CB-26 5%-FR 17DC81	80,000	1.0%	<input type="radio"/>	CANADIAN PACIFIC RAIL	410	0.8%	<input type="radio"/>	TECSYS INC	1,000
2.3%	<input type="radio"/>	RUSS MTLs C22 5.75%27OC25	100,000	0.7%	<input type="radio"/>	CARERX CORP	6,020	1.7%	<input type="radio"/>	TELUS CORP	2,340
2.3%	<input type="radio"/>	SAPUTO CB 3.603% 14AG25	99,000	0.5%	<input type="radio"/>	CARGOJET INC COM & VAR VT	120	0.2%	<input type="radio"/>	THINK RESEARCH CORP	6,540
1.2%	<input type="radio"/>	SIENNA SNR-A 3.109% 4NV24	53,000	0.2%	<input type="radio"/>	CCL INDS INC-CL-B NV	160	0.4%	<input type="radio"/>	TMX GROUP LTD	140
2.0%	<input type="radio"/>	SMARTCTR-S CB3.834%21DC27	90,000	0.3%	<input type="radio"/>	CDN TIRE CORP LTD-A NV	60	1.2%	<input type="radio"/>	TORONTO DOMINION BANK	530
1.2%	<input type="radio"/>	SOBEYS CB-23 4.7% 8AG23	50,000	0.7%	<input type="radio"/>	CGI INC CL-A SUB VTG	300	0.6%	<input type="radio"/>	TVA GROUP INC CL-B NV	7,500
1.3%	<input type="radio"/>	SUPERIOR C24 4.25% 18MY28	60,000	0.2%	<input type="radio"/>	CLOUDMD SOFTWARE & SVCS	12,500	0.4%	<input type="radio"/>	WINPAK LTD	370
1.2%	<input type="radio"/>	SYSCO CDA RED 3.65%25AP25	50,000	0.4%	<input type="radio"/>	D2L INC SVS	1,280	0.0%	<input type="radio"/>	WTS-DIAMOND EST W&S 6OC24	24,750
1.9%	<input type="radio"/>	TELUS-CQ C24 3.75% 17JA25	80,000	0.5%	<input type="radio"/>	DEFINITY FINANCIAL CORP	625	0.5%	<input checked="" type="radio"/>	U.S. STOCKS	
1.8%	<input type="radio"/>	VIDEOTRN C25 5.625%15JN25	75,000	0.5%	<input type="radio"/>	DIAMOND ESTATES WINES-NEW	16,630	0.5%	<input type="radio"/>	FLAGSHIP COMMUNITIES REIT	800
0.8%	<input type="radio"/>	VIDEOTRON CB 3.625%15JN28	35,000	0.6%	<input type="radio"/>	DOLLARAMA INC	390				
3.9%	<input checked="" type="radio"/>	VIDEOTRON RED 4.5% 15JA30	175,000	1.5%	<input type="radio"/>	EMERA INC 4.25% 1ST-J PFD	2,600				

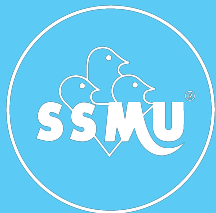
Business Relationships:



Students' Society of McGill University
3600 McTavish Street, Suite 1200, Montréal, Québec

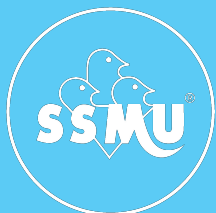
Key Points on RBC:

- Not great! A lot of tar sand investments
 - Most banks have such investments, RBC is on the higher side
- It is a titanic task to switch from one bank to another (see the Scotiabank transfer fiasco)
- However, it can be ordered by the LC and BoD if we so wish
- My expert opinion: Likely not worth the amount of effort in comparison to the marginal difference between RBC and its competitors.

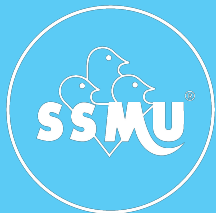


How the VP Finance can pressure the admin:

- We kinda can't?
 - Can put some pressure in the rare meetings with admin, but have seen little success on my end here.
 - Very much outside of the traditional duties of the VP Finance, this is mostly a UA-related mandate.
- Main role: Advising LC on what sort of financial impact divestment can have on SSMU and the risks involved
 - Can also advise on the impact of specific targets (re:ancillary fee discussion earlier this semester)



Questions?



Students' Society of McGill University
3600 McTavish Street, Suite 1200, Montréal, Québec